



# How Does Cyber Security Make Your Customer Like You More

By Marje Salumets

# Marje Salumets

## CISO and ISO27001 Lead Auditor



- More than 10 years of experience in cyber security field while consulting companies both in private and public sector.
- Close to heart are innovative tech companies
- A crypto enthusiast and passionate fan of blockchain technologies.
- Master's degree from Tallinn University of Technology (TTU) in Cyber Security and Digital Forensics.
- ISO27001 Lead Auditor, experienced leading ISO27001 certification audits in Estonia, UK and Germany.
- Voluntary work for Estonian Defence League / Cyber Security Forensic Unit

# We take care of immigration for you and your team...

Candidate  
decides to  
accept offer

Skip all the noise

You greet your  
employee at  
the office

◆ Perform case  
assessment

◆ Prepare  
documentation

◆ Submit  
application

◆ Visa and  
permit issued

... and provide a delightful relocation experience for your new hires.

You greet your employee at the office

Skip all the noise

Candidate is fully settled-in and happy

◆ Townhall registration

◆ Health insurance

◆ Bank Account

◆ Homeseach and handholding



# The Four Towers of Jobbatical – Easy, Affordable, Fast and Secure



## Easy

We prioritise great experiences above everything else, changing the public perception of the industry.



## Affordable

We automate and streamline immigration operations, enabling the best price in the market.



## Fast

We make the immigration experience fast and efficient with modern technology.



## Secure

Jobbatical is designed to protect customer data by following the best cybersecurity practices.



# TRUSTED BY THE WORLD'S LEADING COMPANIES



KUEHNE+NAGEL

shyft

[ SPOTAHOME ]

N26

Oyster

DECATHLON

Personio

Typeform

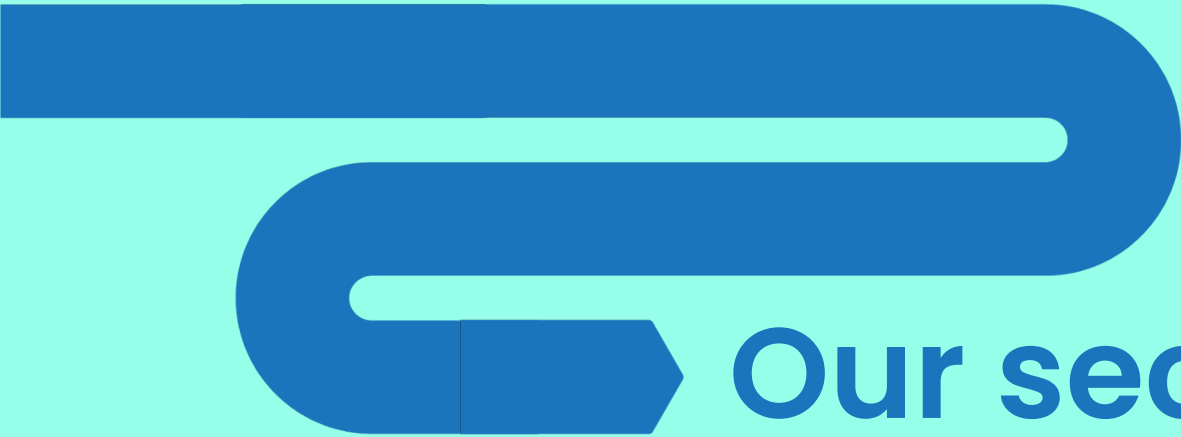


... and many more.



# Due diligence assessments





**Our secret  
sauce?**





**High-end  
technology**

**+**

**Information  
security and  
data  
protection**



# Jobbatical is ISO27001 certified company





**The result?**



# STILL MORE due diligence assessments

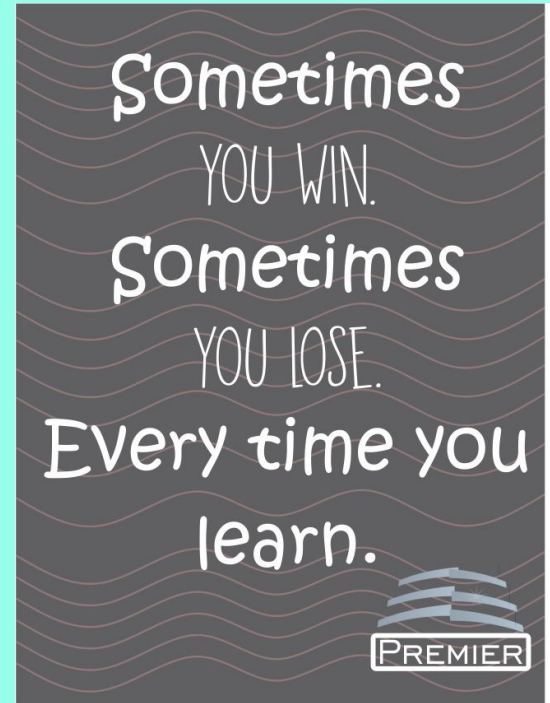




**Take your time and be honest**



**In most cases you win,  
sometimes lose**





## Summary

- Certification will give you a lot more opportunities on different markets
- Due diligence questionnaires are here to stay
- Be honest
- Show continuous improvement and adapt fast



# Thank you!

**Marje Salumets**  
**CISO**

marje@jobbatical.com

**Estonia HQ**

Niine 11  
Tallinn, Estonia

**Spain Office**

Núñez Morgado, 5  
Madrid, Spain

**Germany Office**

Theresienhöhe 28  
80339 München,  
Germany