

Automating Detection & Response with *Tines*



coinbase

 databricks

 elastic

 GitLab

 OpenTable
part of Booking.com



Claire Dunne
Account Executive



Stephen Creedon
Senior Solution Engineer



What we will cover



0

The market today

1

02

The impact to security teams

2

03

Why Tines

04

The impact of Tines on our customers

4

05

Use case demo

5

82%

Data breaches involving the human element

3

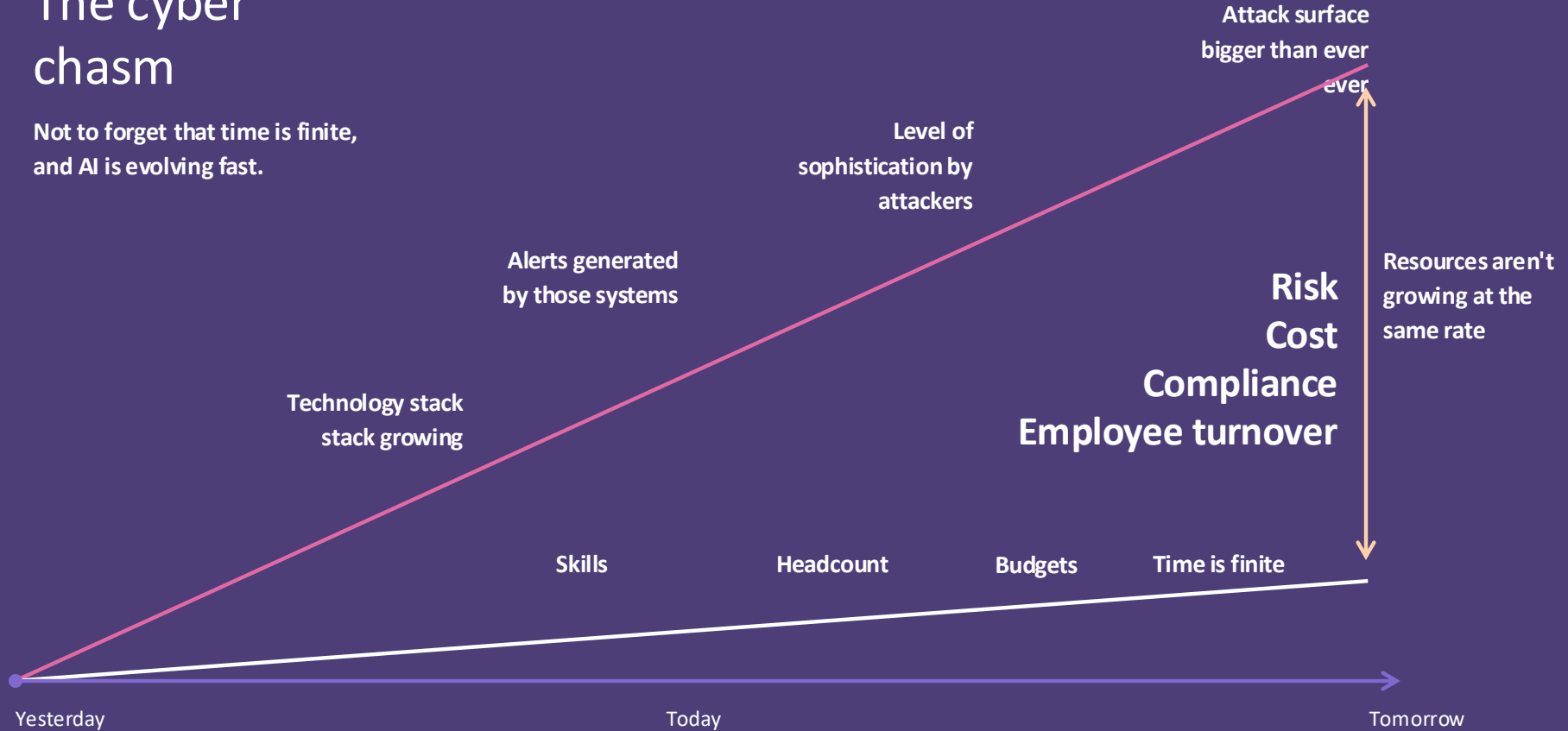
Hours triaging where more than half are false positives

53%

Security professionals plan to change jobs within 2024

The cyber chasm

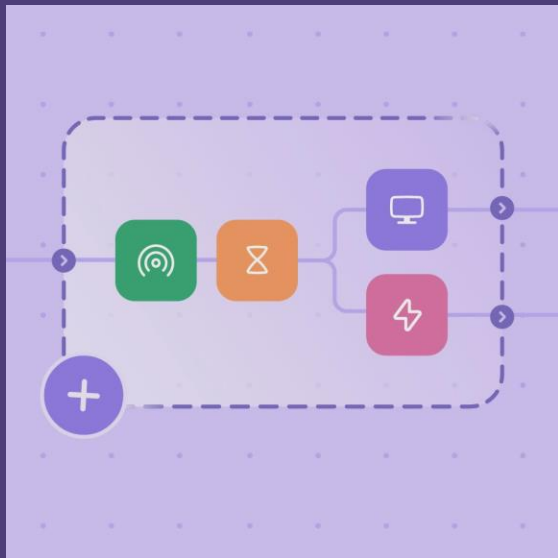
Not to forget that time is finite, and AI is evolving fast.



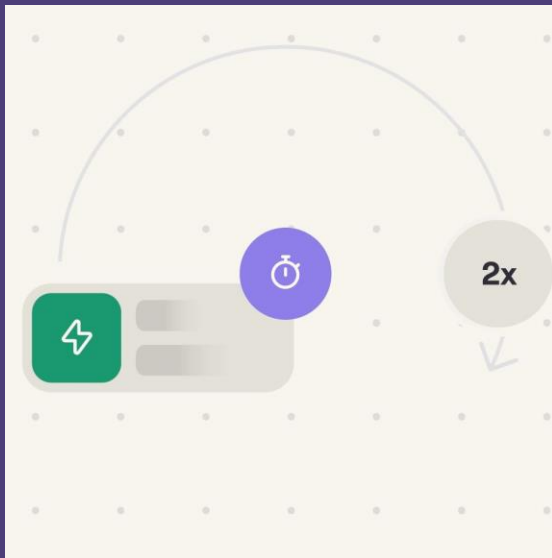
Solving the problem
differently.



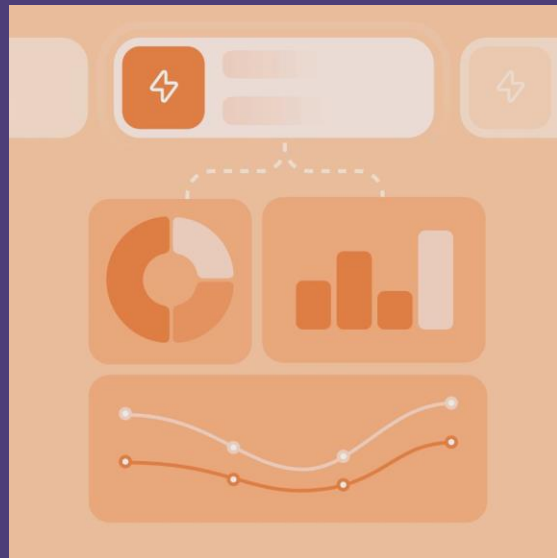
Build, run, and monitor your most important workflows



Build
Drag-and-drop workflow builder with integrations, apps, and a library with 100's of pre-built examples.



Run
Frictionless deployment across any environment. Horizontally scaled with best-in-class security features.



Monitor
Manage exceptions, continuously report on and visualize workflow outputs.

Security teams from Fortune 10 Fortune 10 to startups trust

Tines

Phishing analysis

Chat ops and
bots

Remediate alerts

Asset
provisioning

Suspicious
logins

Threat enrichment

Top security
workflows

Vulnerability management
management

Incident response

Ticket
correlation

Endpoint detection and response

Employee onboarding, offboarding, shift
changes, and more



MCKESSON



NAVAN



Trusted by the world's
world's leading security
security teams



Chegg

myfitnesspal

SOPHOS

KAYAK

coinbase





CUSTOMER CASE STUDY

GitLab saves 1000s of hours and reduces the burden of alerts with Tines

Context

Before Tines, the incident response team at GitLab had created a few automated workflows using manual scripts. But they were time-consuming to write and maintain.

They sought a SOAR platform that could help them work faster, optimize resources, scale efficiently and reduce risk.

They chose Tines because of its accessibility and flexibility. Now all IR team members complete the Tines cert during onboarding.

Impact

- **Time savings and efficiency.** 1000+ hours saved per year.
- **Time freed up for other work.** "We're saving a ton of time... that can be allotted to tasks that are crucial for the business."
- **Faster build time compared to scripting.** "Tines makes it so much faster to produce the workflow."
- **Improved job satisfaction and work-life balance.** An 80% reduction in pager noise has helped them reduce burnout likelihood.

“ The biggest impact has been the efficiency of operations. Tines has really made our lives easier and reduced the likelihood of burnout.

Valentine Mairet
Security Manager, Security Operations (EMEA)

MARS

INTERCOM

Dropbox

reddit

MCKESSON

jamf

The best way to "get" Tines, is to see it.

The screenshot displays the Tines workflow editor interface. At the top, the breadcrumb navigation shows 'Marketing / Events Lead Detail Capture Form'. The left sidebar contains a menu with options: Webhook, HTTP Request, Receive Email, Send Email, Trigger, Event Transform, Send to Story, Tools, Templates, and Story library. The main workspace shows two parallel workflow instances:

- December FY24 Events Lead Capture**: This workflow starts with a **Form** trigger, which redirects to a **Book a Demo** page. The form contains fields for First Name, Last Name, and Business Email. The workflow then proceeds to an **HTTP Request** step labeled 'Input Lead in Google Sheets', followed by a **Send Email** step labeled 'Send "Useful Links" Email'.
- Bsides London FY24 Lead Capt...**: This workflow follows the same structure as the first, starting with a **Form** trigger, an **HTTP Request** step, and a **Send Email** step.

On the right side, a configuration panel for the workflow is visible, showing:

- Status**: Enabled (with a 'Disable' button).
- Name**: Events Lead Detail Capture Form
- Description**: (empty)
- Tags**: (empty)
- Credentials**: Google_sheets, tines_user_token, Salesforce
- Resources**: All Countries List