

Race against the machines and time

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You don't have a malware problem, you have an adversary problem.



know your adversary

AT THE HEART OF EVERY ATTACK IS A HUMAN ADVERSARY.

FALCON INTELLIGENCE REVEALS THEIR MOTIVATION AND TRADECRAFT TO KEEP YOU ONE STEP AHEAD.



Malware Free Initial Access



75% 2023

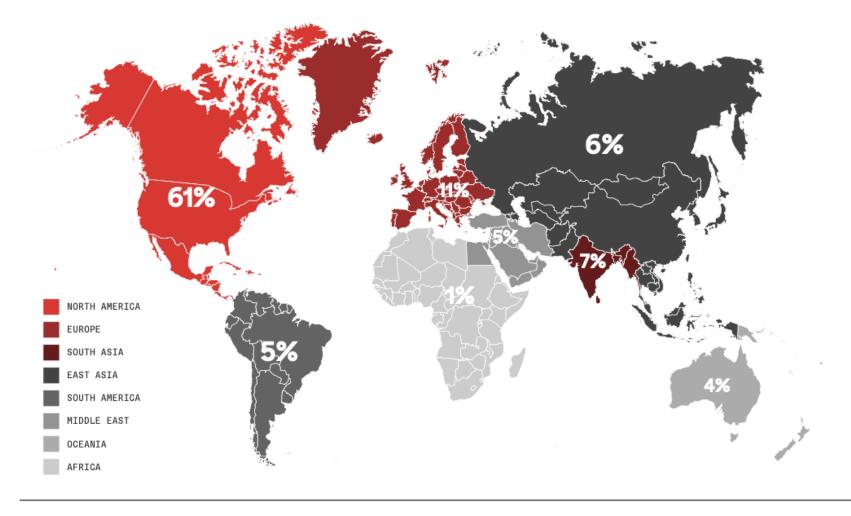
71% 2022

62% 2021

51% 2020

40% 2019

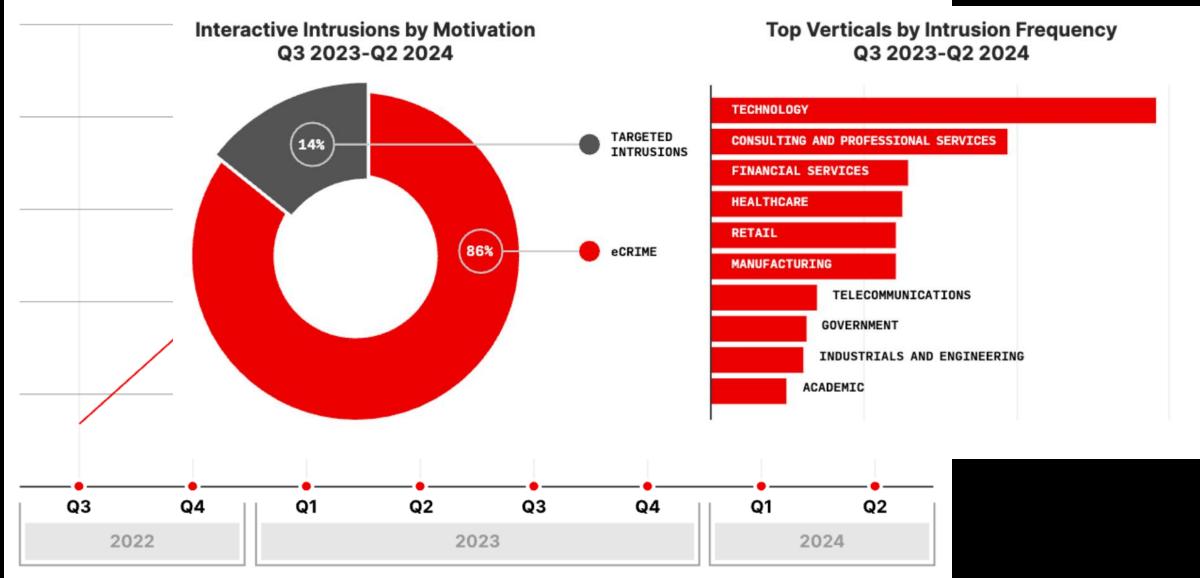
Interactive Intrusions by Region



Interactive Intrusions by Industry



Interactive Intrusions Over Time | Q3 2022-Q2 2024





eCRIME BREAKOUT TIME

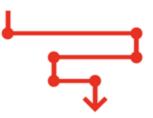
62

Initial Access



>>>

Lateral Movement



Adversaries Increasing in Speed and Precision



Defenders must act quickly

To contain the threat and minimize cost and damage, defenders must respond within the breakout time



They weaponize YOUR tools and accounts

Adversaries use valid accounts and tools to move laterally, making it nearly impossible to detect abnormal activity and a potential breach

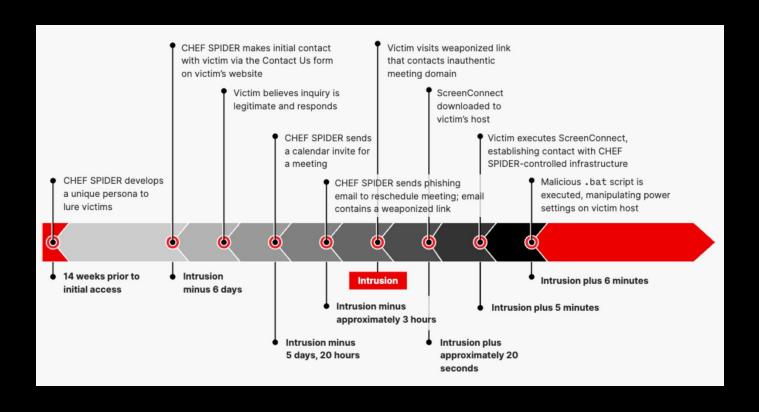


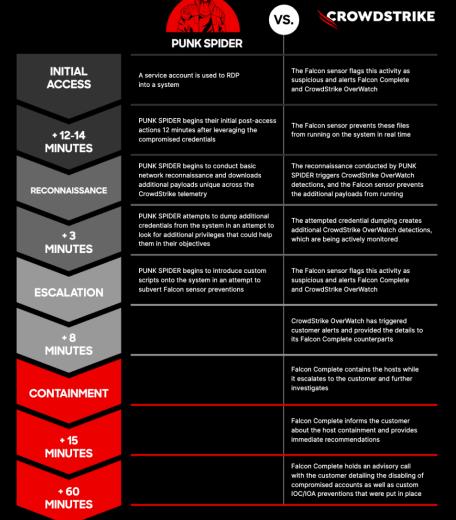
Fastest breakout time: 2 min, 7 sec

Nearly all security teams are not equipped to respond in less than 2 minutes



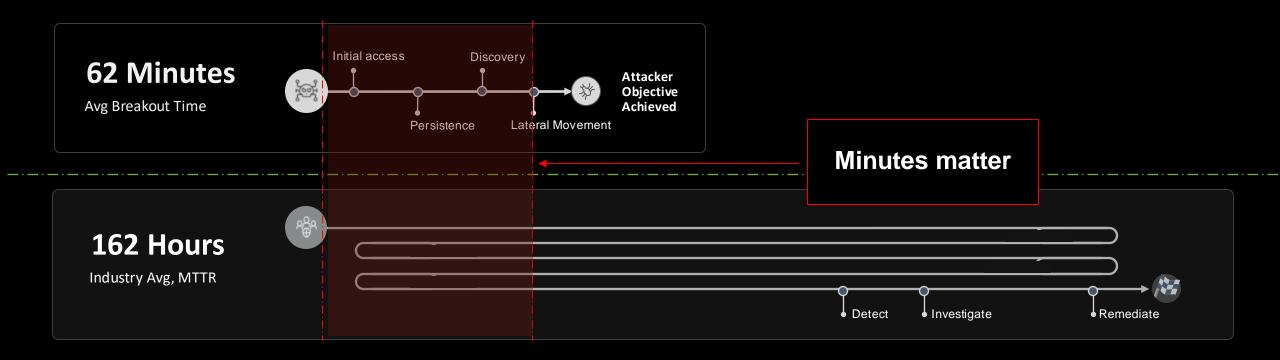
How about some real examples Robert?







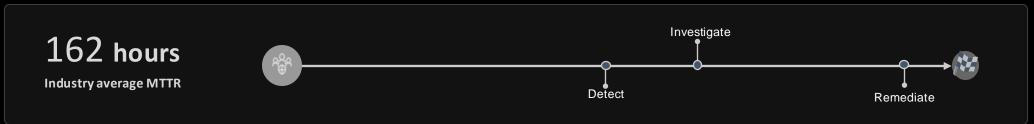
Response speed matters

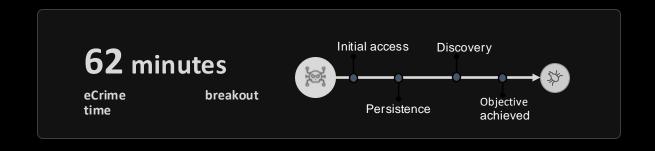




Beat the fastest adversary at unrivaled speed

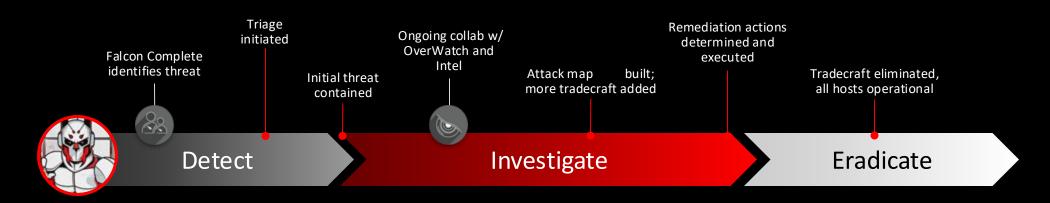






Typical response timeline

End-to-end delivery with full-cycle remediation



0 min
Web shell intrusion

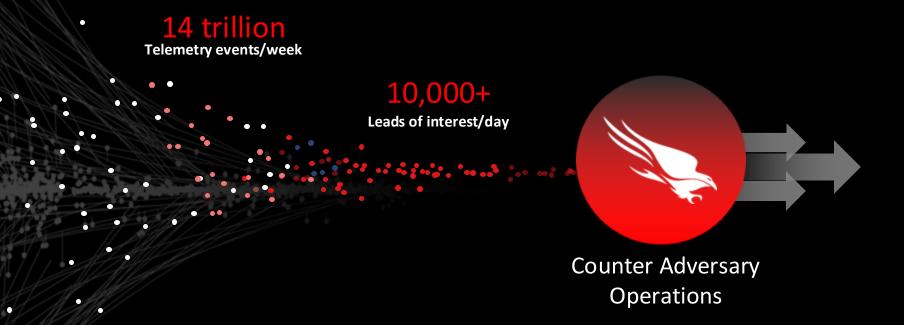
45 min

Remediation done; no customer effort

MTTR <45 minutes



Disrupt adversaries with integrated threat hunting and intelligence



240

Adversaries tracked daily

30% YoY

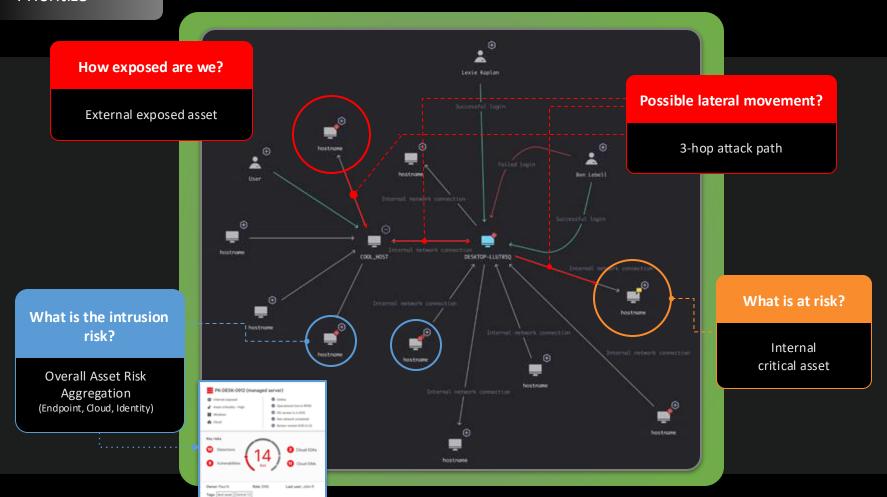
New hunting techniques

200k+

New IOCs published daily

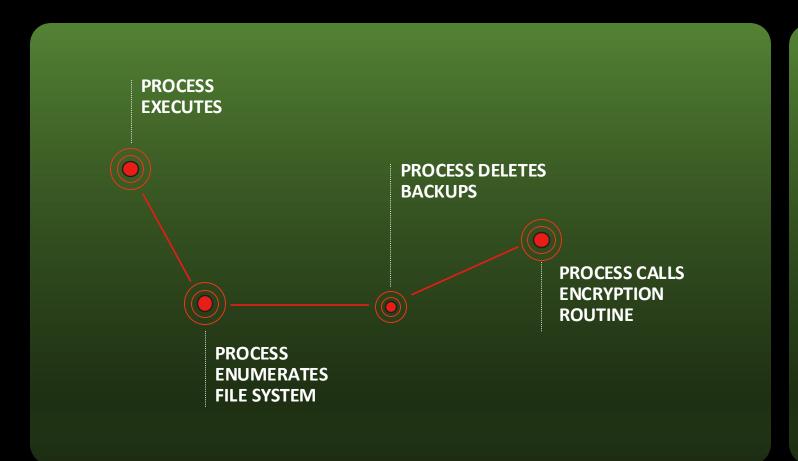


Prioritize



- Visualize intrusion risk across endpoint, cloud and Identity assets
- Understand lateral movement through critical hosts and user accounts
- Fine-tune policies and respond with RTR (Real-Time Response) and Falcon® Fusion playbooks
- Automatically unveil internet exposures

Indicators of attack (IOA)



INDICATORS OF ATTACK

Code Execution, persistence, stealth, command control Lateral Movement

PROACTIVE INDICATORS OF ATTACK

_____ VS _____

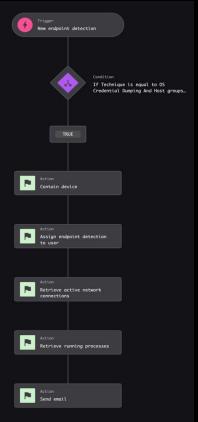
REACTIVE INDICATORS OF COMPROMISE

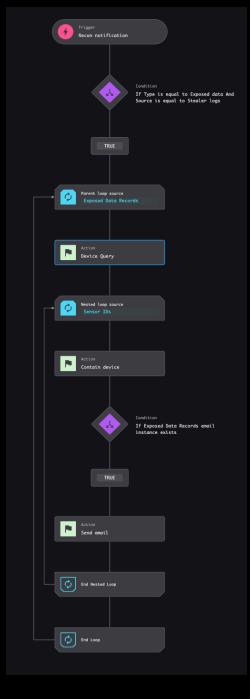
IOCs

Malware, Signatures, Exploits, Vulnerabilities, IP Addresses

Platform based remediation with built in **SOAR**

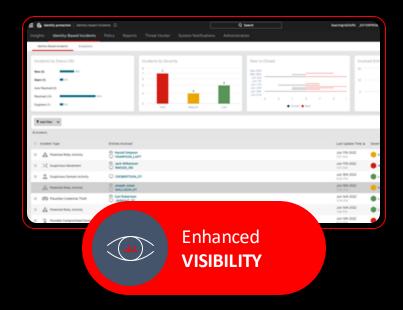




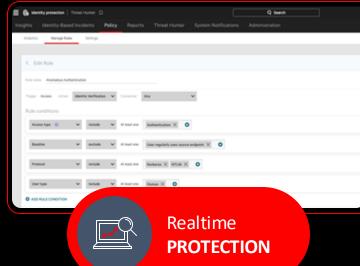




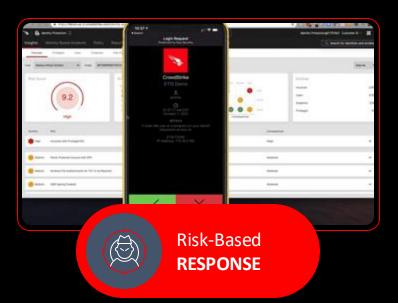
You don't need to brake in, you can log in



Get complete visibility into AD, baseline user behavior and anomalies



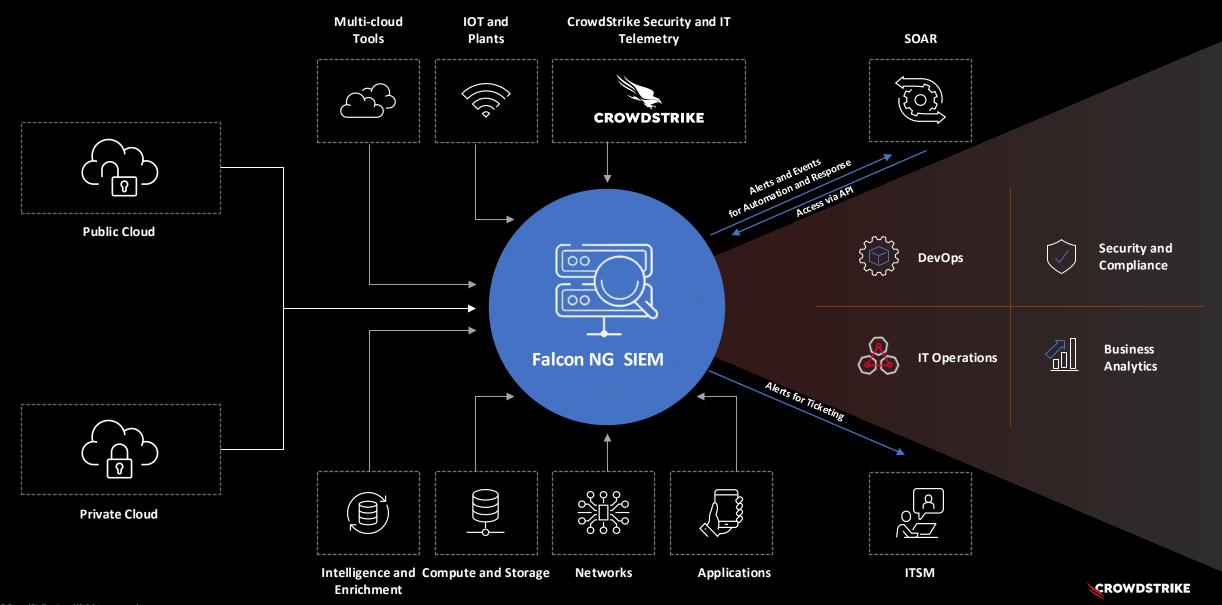
Detect and block identity-based threats in real-time across endpoint and identity



Add conditional access with MFA based on user behavior and changes in risk level



Data from your entire estate



Ask any question to accelerate investigations



and get fast, actionable answers to stop threats quickly





Thank you.

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